



PURCHASING PLANNING

TRANSPARENCY AND SIMULATION OF QUANTITIES, PRICES,

EXCHANGE RATE EFFECTS WITH WEBCIS 4.0

PLANNING, SIMULATION AND FORECAST FOR A PRECISE LOOK AHEAD

Where are future risks in the development of material costs, which influencing factors can be controlled, how high is the fixed purchasing volume and which capacities are secured? In addition to the inherent uncertainties in estimating the development of prices, currencies and markets, usable planned quantities are not as usable as frequently expected. The uncertainties of these parameters can be reduced with purchase planning in WebCIS 4.0

by simulating planning scenarios. Thus, price development, liquidity development, market indices, budgets and other influencing factors can be planned with a high degree of probability.

Paired with a quarterly revision of existing planning variants, which are supplemented by new market views and price conclusions, as well as a regular target/actual comparison of prices, quantities and quotas (including a meaningful automatic forecast), purchasing planning becomes a proactive supporter of every agile action in purchasing.

PLANNING OF

- Planned quantities, planned budget and planned cost development, planned quotas (top-down and bottom-up)
- Exchange rate and one-off effects
- Automatic creation of plan versions and simulations within scenarios on material groups or parts level and suppliers (maintenance of mass data)
- Quantities and price import as a supplement to the planning structure
- Division of planned prices into project and market effects
- Forecasting incl. deviation analysis actual to plan

Within the framework of planning, concrete measures are set up to ensure traceability and control of budgets.

A SUCCESSFUL BUSINESS IS BASED ON GOOD PLANNING: WEBCIS 4.0 IMPLEMENTS CONCRETE MEASURES TO BETTER TRACK AND CONTROL BUDGETS.

